

**Fusion between EIBA
and Konnex to become
KNX Association –
repercussions for
training centers**

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- **Creation of a commercial Konnex on the basis of the existing EIBA (1)**
 - **Sale Agreement** was concluded between EIBA and the non-profit Konnex (ivzw) to sell the KNX Logo, the KNX specifications and staff – this contract came into effect **end 2005**
 - Extra-Ordinary **EIBA General Assembly** on **22.12.05** to
 - ✓ Rename EIBA to KNX Association cvba
 - ✓ Extension of the EIBA statutes to cover new specification, certification and promotional work around KNX and the legacy standards
 - All partners to the KNX patent contract (free use of mutual patents in KNX certified products) agreed to transfer the concluded contract unchanged to the new KNX Association

From EIBA and Konnex to KNX (2)



- **Creation of a commercial Konnex on the basis of the existing EIBA (2)**
 - **KNX cvba Board decisions 14.02.06:**
 - ✓ Adoption of all existing expert and working groups from non-profit Konnex into commercial Konnex
 - ✓ Board stepped down to allow election of fully new Board and new President
 - **Konnex ivzw General Assembly decisions on 15.02.06**
 - ✓ Liquidation of the non-profit structure in the course of 2006
 - ✓ Donation of the remaining assets to the non-profit Konnex national groups
 - **KNX cvba General Assembly decisions on 15.02.06**
 - ✓ New election of the Management Board
 - ✓ New President and Vice-President: Mr. Godehardt Schneider (Siemens A & D) – Mr. Schott (Hager)
 - **First set goals of KNX Association**
 - ✓ Convincing all Konnex ivzw members not a shareholder in EIBA to join KNX (75% achieved)
 - ✓ Guiding the liquidation of the only remaining legacy association EHSA
 - ✓ Integration of EHSA members under the new KNX roof
 - ✓ Achieving true technical convergence between KNX and white goods

From EIBA and Konnex to KNX (3)

■ Consequences (1)

– From the legacy associations, only EHSA currently still remains:

- ✓ The structure of EIBA still exists but is called differently and it has extended objectives
- ✓ One single company for both specification/certification/promotion as well as tools!

– Corporate Image Association:

- ✓ New Association Logo (top left corner of this presentation)
- ✓ Associations (national and international) set the example:
 - No use of EIB logo in promotion
 - New products must be branded with KNX Trademark (EIB Logo may be used in addition until further notice)
- ✓ New derived Logos for the individual national groups
- ✓ Animation showing transfer from legacy standards to KNX



From EIBA and Konnex to KNX (4)

■ Consequences (2)

– Corporate Image Partners:

- ✓ KNX partners (certified contractors/designers)
 - existing EIB partners are encouraged to also use the KNX partner logo (letter sent out last week)
 - All new partners receive KNX partner logo by default, EIB partner logo can be optionally requested
- ✓ certified training centers
 - are encouraged to also use the new KNX Training logo (see February circular letter) on stationary and promotion – Use of EIB word and logo in addition not prohibited!
 - Use of new certificate paper
 - Training material with new KNX association logo
- ✓ All Scientific partners (universities/technical institutes) are encouraged to also use the KNX Scientific logo



From EIBA and Konnex to KNX (5)

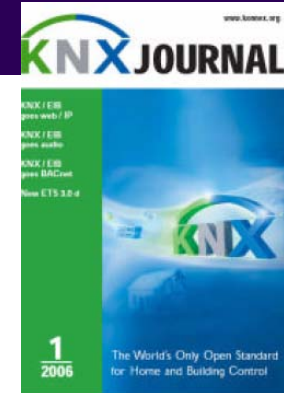
■ Consequences (3)

— Communication

- ✓ Again paper issue of the KNX Journal

— Website

- ✓ Fully overhauled new web site
- ✓ All domain names batibus.com, eiba.com, ehisa.com are redirected to konnex.org
- ✓ The entire eiba web site has been integrated into the KNX tools section
- ✓ Possibility to electronically register as a new KNX partner
- ✓ Possibility to update one's data as a registered partner
- ✓ Intention to become portal for websites of all national groups



www.konnex.org





Thank you for your attention !

For more information

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